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MEDIA INFORMATION

Innovation from tradition

From forwarding company to sewer rehabilitation expert

Willi Schwalm is the pioneer of the long-established company SCHWALM for pipeline, sewer, and industrial services headquartered in Bad Hersfeld. Managed by its founder Georg Schwalm, the company was a forwarding company in the forties and fifties of the past century, but developed into an industry leader over the course of many decades. Relentless proactive spirit drove his son Willi Schwalm to seek out special devices for sewer rehabilitation, working meticulously and building the devices that were not available on the market by himself. Today, he is the owner of numerous patents. Sewer inspection with the help of robots. Rehabilitating from the inside what can otherwise only be performed with the help of excavation work. Sewer cleaning and trenchless partial sewer rehabilitation has been and still is the topic at hand.

Division into two parts and focus on the core business: sewer rehabilitation and robotics

In 2008, the robotics branch was separated from the one-person company Willi Schwalm. Service and manufacture of lateral connection packers remained with the company Schwalm Kanalsanierung. From then on, there were two companies doing business under the name Schwalm: Schwalm Kanalsanierung as a service provider and Schwalm Robotic as a manufacturer of special machines for trenchless sewer rehabilitation. Today, both companies are managed in their third generation by Martin Schwalm. His wife Angelika Schwalm is the

calm anchor in the middle. Willi Schwalm continues to be active, discretely in the background in lateral connection packer manufacturing.

Both companies pursue continual development in close cooperation. Today, Schwalm Robotic sells its products on a global scale. Despite all their success, the main characters in this story have remained down-to-earth. The region is home. A piece of the German Half-Timbered House Road, a piece of high-tech. Innovation from tradition is the motto. And, of course, that tradition means maintaining and passing down the energy.

Staff and management

Craftsmen, practitioners, experts – being an employee with Schwalm is an honor. The company's reputation in the industry is outstanding. Their staff allows Schwalm to develop a solution for virtually every problem. Just in sequence. New concepts are built as prototypes, tested, and discussed within the company. Short distances allow quick decisions. Schwalm is a hive of inventive activity. Small-scale series are produced, especially in the construction of robots and lateral connection packers. Individual manufacture is an essential topic in the field of special vehicle engineering. Schwalm Robotic's concepts as a manufacturer are never thinkable without the practical knowledge of Schwalm Kanalsanierung, and vice versa: the practitioners of sewer rehabilitation constantly have the ideas of their colleagues at Schwalm Robotic in mind. The goal is to make technology as simple and efficient as possible.

Management

The baton has now been handed to the third generation. Martin Schwalm unites manager and experienced practitioner in one person. He keeps the fold together. Anyone who has seen sewer pipelines from the inside with their own eyes knows what sewer rehabilitation is all about. Within a lively family business, there's bound to be some friction. There is not a department for anything and everything; teamwork is indispensable by its nature. Some people call that synergy; at Schwalm, this is simply what has been required since day one, from all employees, to allow collaboration to take place.

Range of products and services

Schwalm Kanalsanierung. Pipeline, sewer, and industrial services

- Sewer cleaning and disposal
- Trenchless partial sewer rehabilitation
- TV inspection
- Lateral connection packer manufacturing (market leader)

Schwalm Robotic GmbH. Development, production, and distribution of special machines for partial sewer rehabilitation

- Sewer rehabilitation vehicles
- Rehabilitation robots, system modules, and accessories
- Lateral connection packers
- Consultation and training
- Repair
- Financing, leasing

About SCHWALM

Systems for trenchless partial sewer rehabilitation

Schwalm Robotic GmbH manufactures robotic systems and special vehicles for trenchless sewer rehabilitation. The range of applications of the systems comprises main line and house connection sewer rehabilitation, video diagnostics to determine damages and image documentation. Robots, equipment, and sewer rehabilitation vehicles are proprietary developments of Schwalm and are protected by patents.

www.schwalm-robotic.de

Pipeline, sewer, and industrial services

Schwalm Kanalsanierung is specialized in sewer cleaning, disposal of cleaning residues from cesspool drainage work and grease separator service, TV inspection of sewers, as well as partial relining procedures as part of trenchless rehabilitation of main lines and house connection sewers.
www.schwalm-kanalsanierung.de

Joint homepage of Schwalm Robotic and Schwalm Kanalsanierung: **www.schwalm-kanal.de**

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